

# **Business Overview for Fiscal Half-Year 2005**

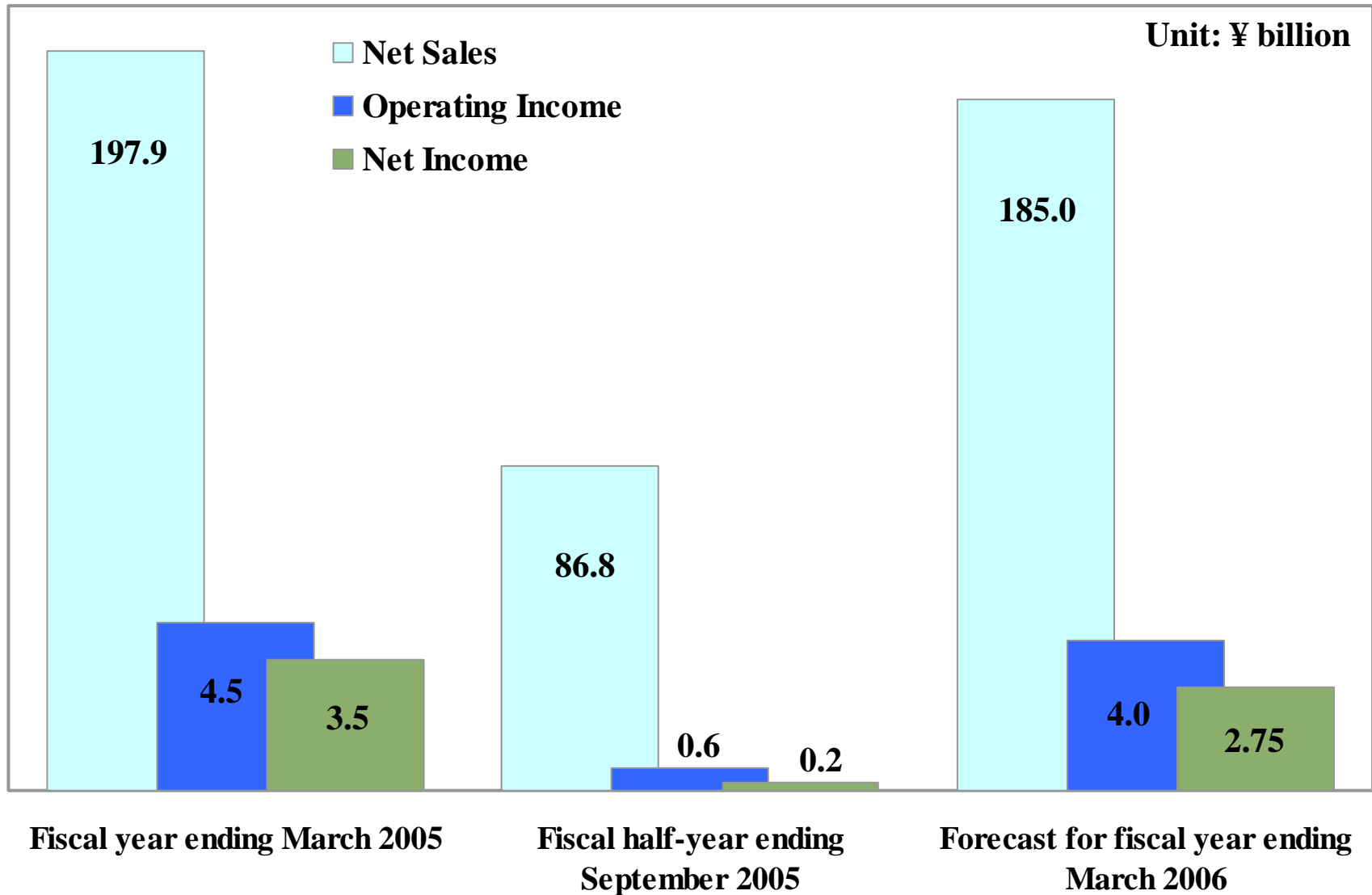
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**November 11, 2005**

**President and Chief Executive Officer  
Yutaka Yamada**

# Earnings in the first half ending September 2005 and forecast for the full fiscal year (Consolidated results)

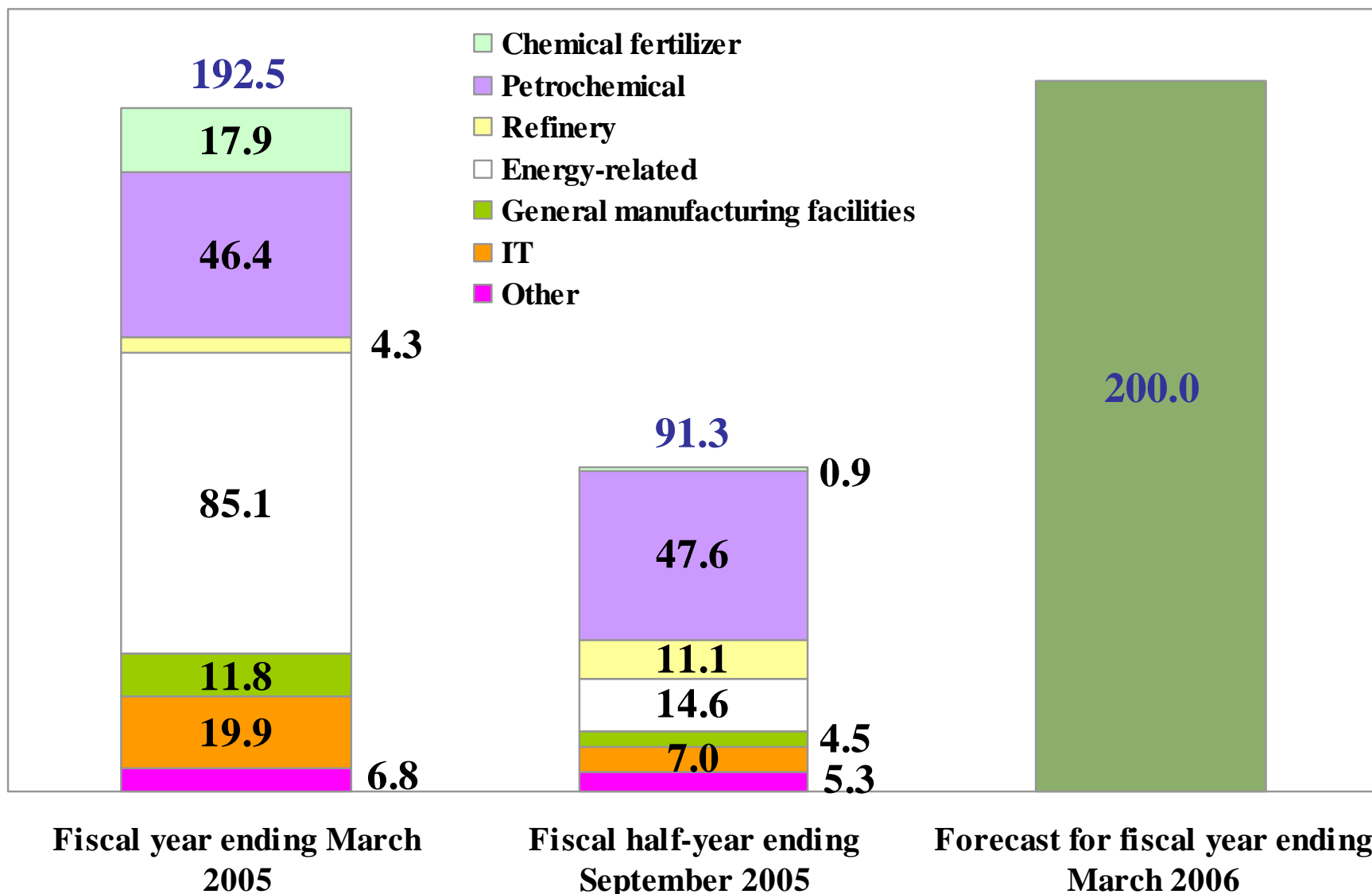
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# New Orders received in the first half and forecast for the full fiscal year (Consolidated result)

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Unit: ¥ billion

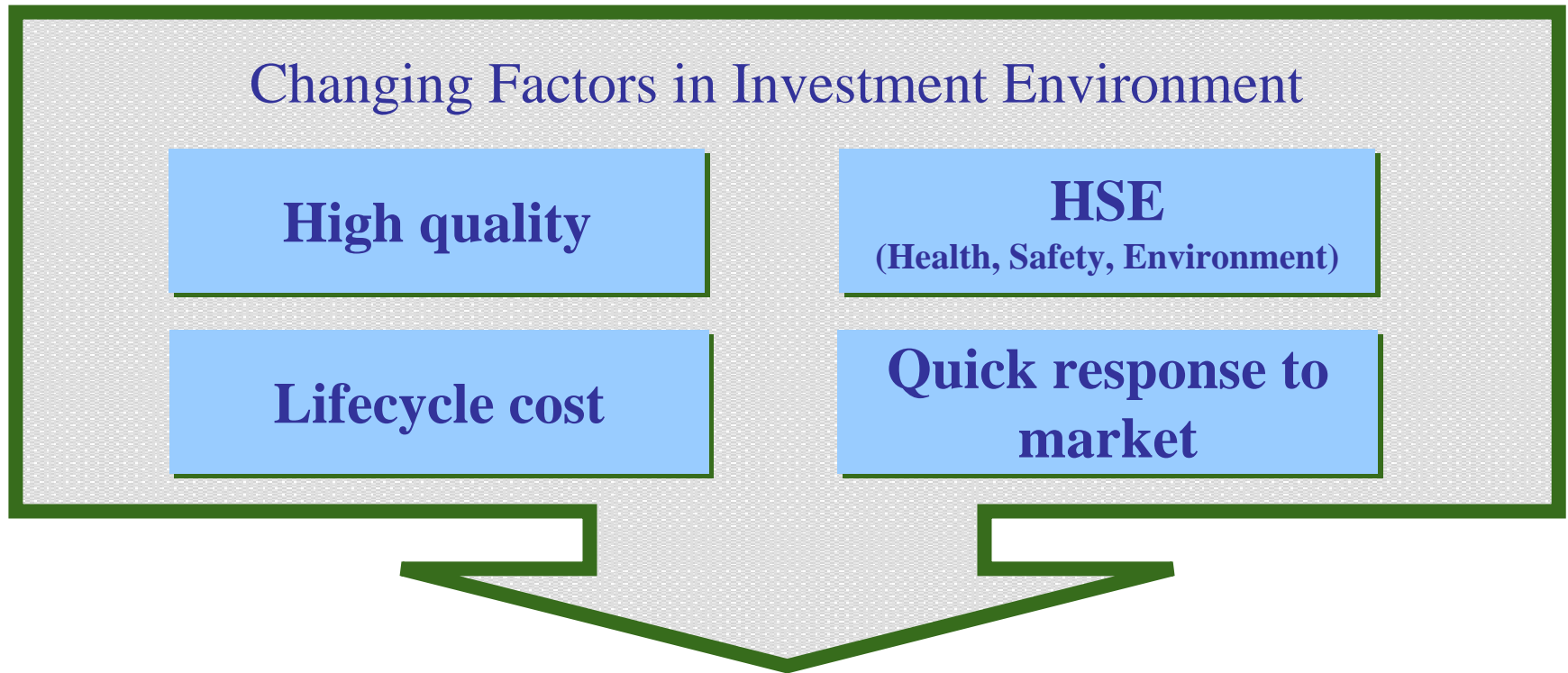


## Market Outlook

- **Large-scale gas development**
  - => **LNG and GTL**
- **Hovering high crude oil prices**
  - => **Utilization of heavy crude and mid to small sized gas fields**
  - => **Development of alternative energies**
- **Worldwide demand growth for raw materials**
  - => **Petrochemical plant location in oil-producing countries or large consuming regions**
  - => **Refinery and petrochemical integration**
- **Orientation of the domestic petroleum and petrochemical companies**
  - => **Investment for integration including reorganization of enterprises**
  - => **Strategic investment based on selection and concentration**

# Market trend ... Change in customers' concerns for investment

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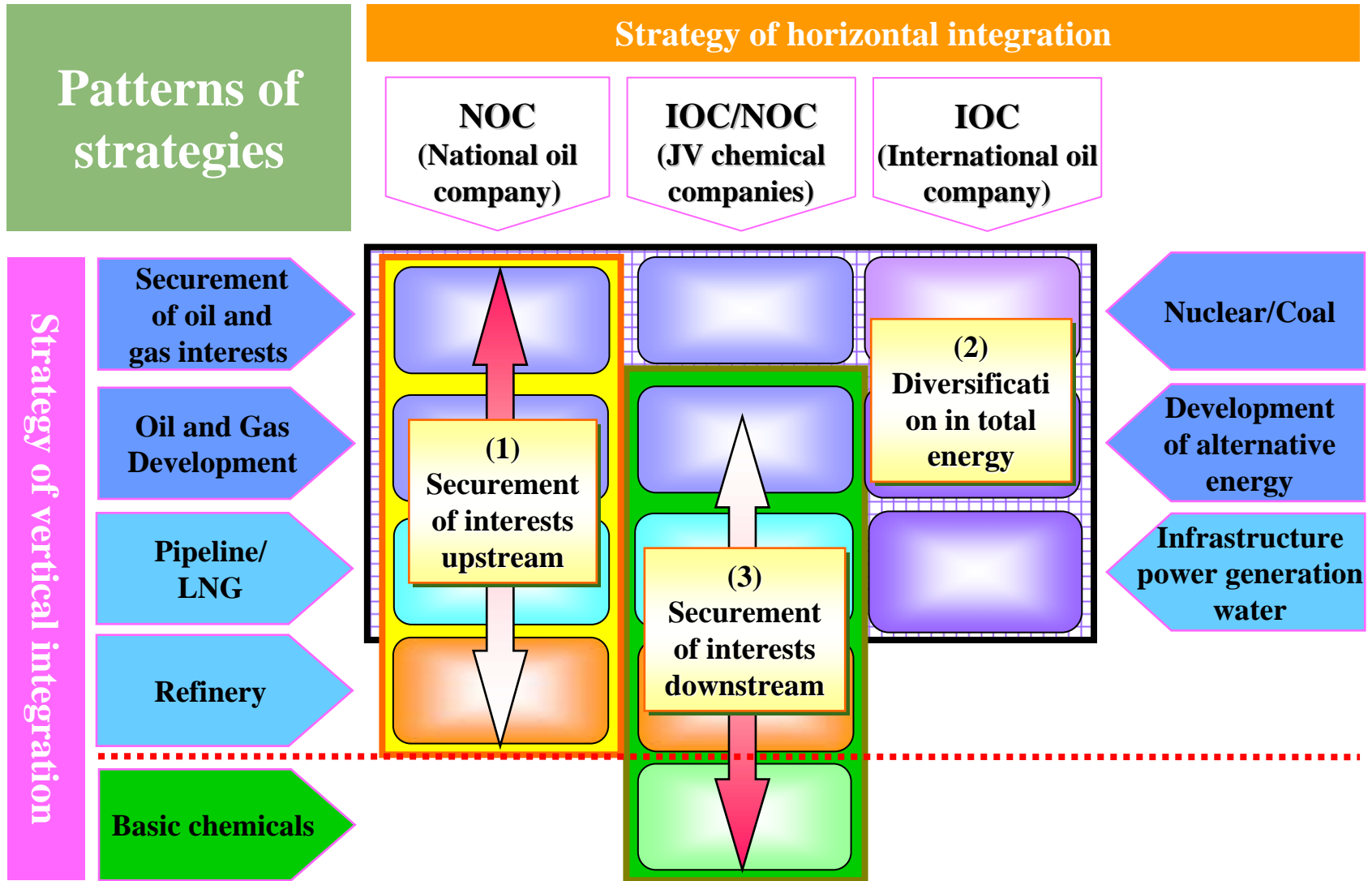


## Services being required by Engineering companies

- From EPC cost to overall "value" including quality, safety and environment
- Participation from the initial planning stage to ensure earlier start of operation
  - O&M for improved lifecycle

# Market Trend (Overseas) ... Strategic Investment

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# Market Trend (Domestic) ... Selection and Concentration

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Patterns of strategies

## Strategy of horizontal integration

